



IPECS Company introduction 2026



More than 50 years of enabling business communications

IPECS

FOUNDATION
IN 1969



GOLDSTAR
COMMUNICATIONS



80's - 90's

MANY KOREA FIRSTS

1973 – digital keyphone (GK 200)
1975 – digital PBX (STAREX 2000)
1995 – Cordless phone (GT 9500)
1999 – Dual cordless phone (GT 9771)



2000

LG ELECTRONICS

merger with LG Electronics and continued innovation and transformation to VOIP



2005

LG-NORTEL

joint venture with LG Electronics and Nortel established and introduction of IMS based multimedia phone



2013

ERICSSON-LG ENTERPRISE

joint venture with LG Electronics and Ericsson established and launch of IPECS Cloud solution



2025

IPECS

Announce new company name to enhance brand clarity and solidifying our position as a leading provider of UC solutions globally

Innovation

Headquartered in South Korea with a strong history of innovation since 1969



Vision

Our vision is to be the prime driver in an all-communicating world, the Networked Society.



Customers

Strong global carrier relationships serving the Enterprise market segment



Portfolio

Broad portfolio of Unified Communications and Cloud solutions



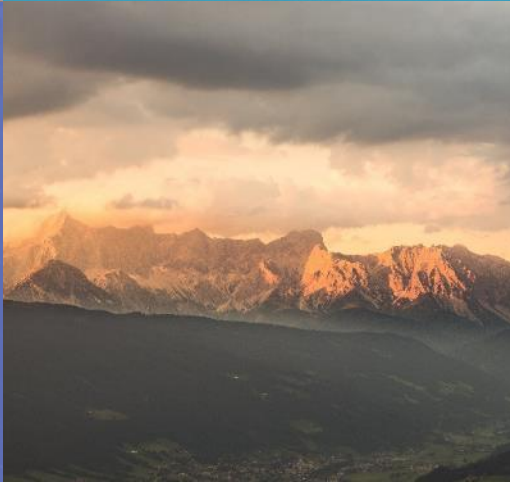
Solutions

Providing ICT solution to operators and Enterprises globally



Experience

Experienced vendor with 50 years of innovation and thought leadership



Market Leadership

Customers in more than 60 countries



Partnership

Powerful partnership to build IPECS ecosystem



IPECS at a glance

IPECS

IPECS is an industry leading Unified Communications solution vendor with a broad portfolio of Cloud (UCaaS) and on-premise solutions deployed globally with customers represented in every vertical market segment including Korea Ministry of Defense, Hyundai, Woori Bank, MetLife, Ikea, Bank of China and many more.



UNIFIED COMMUNICATIONS

Broad portfolio of Cloud UC and on-premise solutions, business applications and terminals



GLOBAL VENDOR

Experienced vendor operating in 60 markets and leader in 5. Recognized as global top 10 vendor



INSTALLED BASE

Strong tier 1 carrier relationships and channel network - 15 million lines installed globally (estimated)



PEOPLE

Talented and experienced technology, operations & commercial employees



FINANCIAL

Robust financial performance – invested for growth

Our Organization

IPECS

CEO

Patrick Johansson

Human Resources
Manufacturing operations(LNSC JV)

Finance & Operations

Finance Planning
Commercial Management
Legal & IT
Supply & Sourcing

Sales & Marketing

Marketing &
Communications

Korea Sales

International Sales

Sales
Engineering

Business Development

Channel
Partners



CUSTOMERS

R&D

Cloud System

Cloud Application

Development Support

Professional Service

PLM & Planning

Meeting our
customers needs

IPECS



the industry is **CHANGING FAST**

IPECS

industry transformation

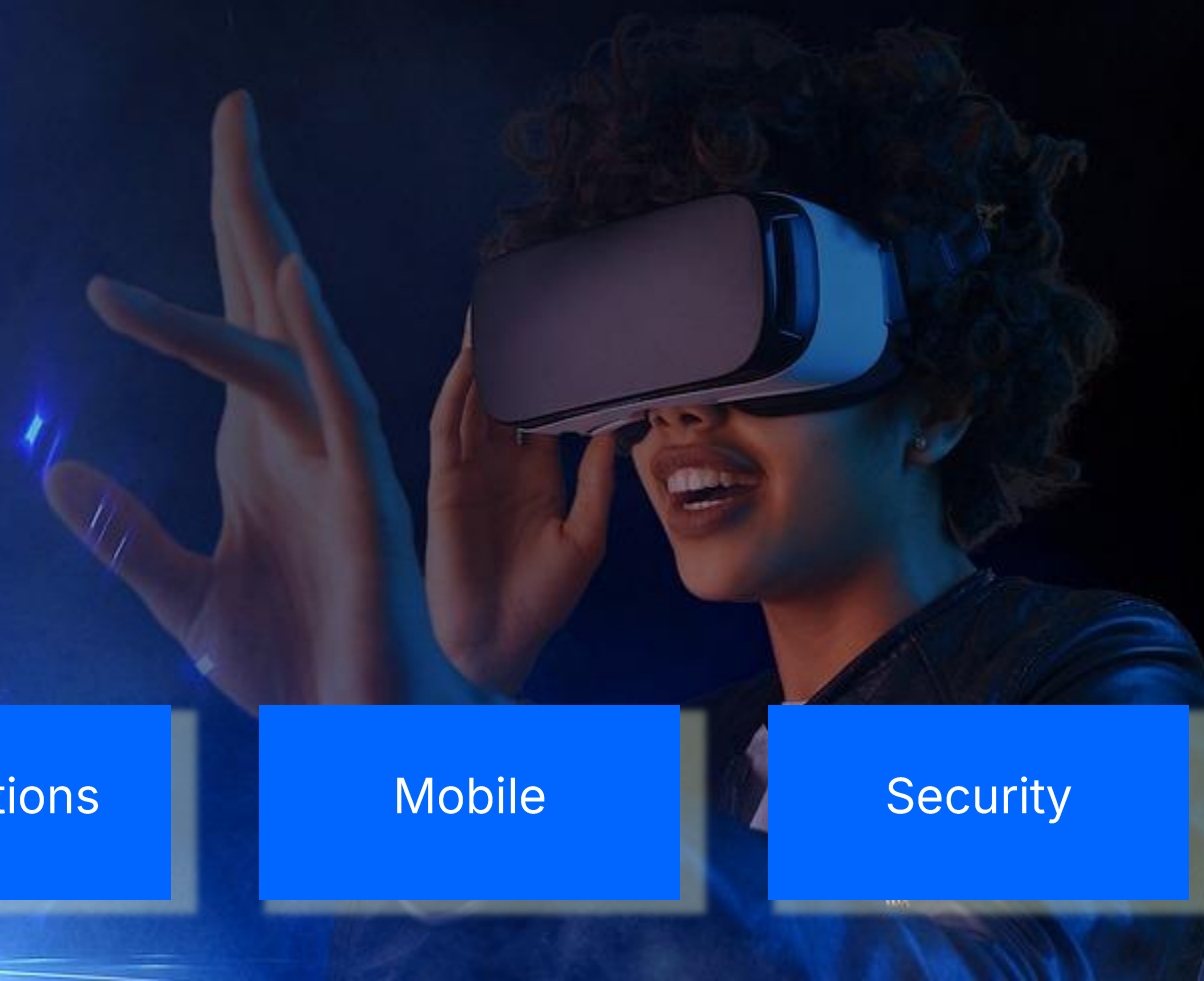
Premise to Cloud

AI

Applications

Mobile

Security



focused strategy

innovation and technology that powers your growth

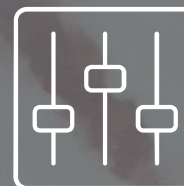
CLOUD



PREMISE



APPLICATIONS



SERVICES



Our Business

IPECS

OUR FOCUS AREAS

UNIFIED COMMUNICATIONS

CLOUD (UCaaS)

BUSINESS APPLICATIONS

CONTACT CENTER

OUR CUSTOMERS

SERVICE PROVIDERS

GOVERNMENT

HOSPITALITY

FINANCE

RETAIL

OUR ASSETS

TECHNOLOGY LEADERSHIP

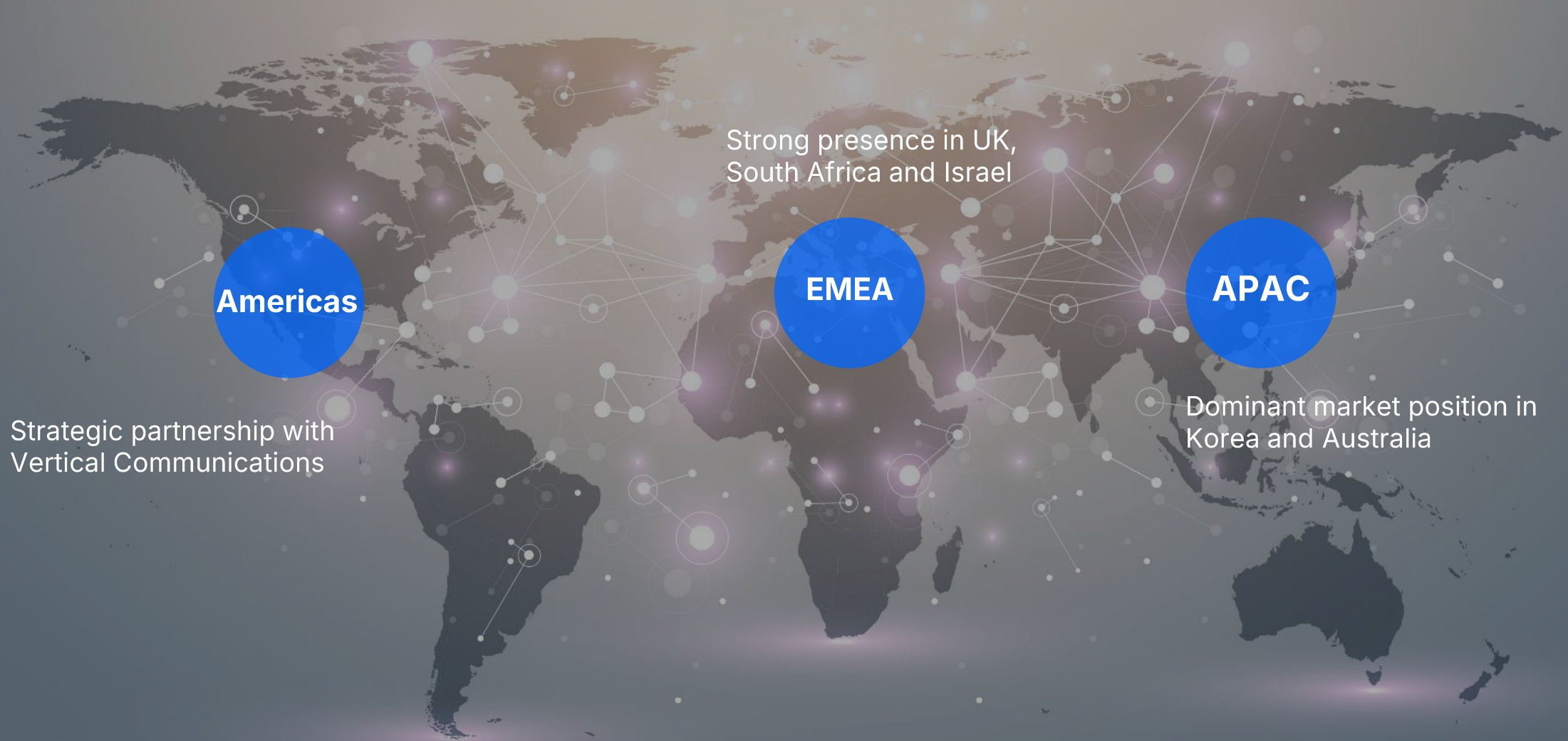
CHANNEL PARTNERS

PEOPLE

Global Presence

IPECS

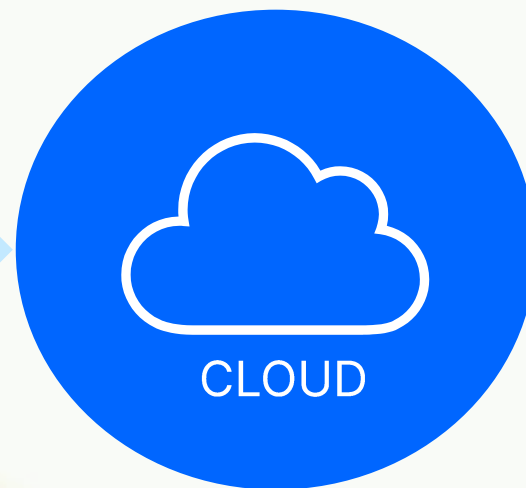
Global installed base of approximately 15 million extensions



winning proposition



IPECS
Part of Ericsson



where we WIN?
why we WIN?

"more than 90% of
Microsoft TEAMS
customers look to 3rd
party telephony experts
for integrated services"

Patrick Watson
Cavell group

installed base

prem to cloud

TCO

voice is the killer
application

Established partner program

IPECS



Global Partners

Global partnership has been the foundation of our business model.
More than 60 authorized distribution partners have been working together

Partner Program

Tiered partner program designed to support and promote the company partnership levels

Partner Key Benefits

Marketing support funds – drive demand & awareness
Access training & support
Use of all sales-ware & product information

Please visit the company website to find the list of partners & become a partner:
<https://ipecs.com/contact-partner>

Technology & portfolio

IPECS



Winning portfolio

IPECS collaboration portfolio

IPECS



Small
Business
(<99 emp)



Medium
Business
(100-999 emp)



Large Business
(1,000+ emp)

PREMISE

Owner maintains and controls system

PRIVATE CLOUD

Draws on benefits of both premise and cloud

PUBLIC CLOUD

Leverage benefits of centralized UC solution

HYBRID

Combines cloud and premise deployment features

IPECS Cloud Strategy

IPECS



Delivering rich functionality to aid digital transformation & improve business productivity



number of use cases that are being created with cloud based communications and digital transformation is nearly limitless

IPECS Unified Communications Strategy (on-premise)

IPECS

Platform Transformation as a **Service Enabler**

Integrated
Solution

Business
Applications

Open
API

Software
Assurance

Platform
Innovation



eMG100



UCP100

SMB



UCP600/2400



vUCP

SME



UCM

LME



Terminal

Evolution to Cloud – Hybrid Cloud

Seamless migration path to cloud for existing IPECS customers

reliability

investment
protection

user
experience

Rich Applications Portfolio

IPECS

UCS

PC & mobile

IPCR

EXT & trunk

ONE

WebRTC

Analytics

Contact
Center Suite

Attendant

Office & hotel

NMS



Terminals and Clients

Digital

LDP-9000 series

Mobile

Android & IOS

IP & SIP

1000i series

ANDROID

1080i

IP DECT



Technology & Portfolio Summary



Competence

- Market knowledge and understanding customer requirements
- Strong technology capability in core areas of Cloud/UC/Business apps./Clients
- Extensive IPR patent portfolio



Portfolio

- End to end portfolio addressing market requirements of Enterprises of all sizes
- Strength in core areas and leverage partners for adjacent technologies



People

- Experienced and talented in a broad set of technologies
- Efficient team structure and agile process

Thank You!

<https://ipecs.com/>